

Partnership

Partnership												
4/30/2022	New	Renewals	Total	Goal 2022	% of Goal	New	Made Goal Dates					
						Salon	25%	50%	75%	90%	100%	101%
Alabama #8	4	47	51	54	94.44%		√	√	√	√		
Arizona #31	11	118	129	139	92.81%		√		√	√		
Arkansas #47	1	36	37	56	66.07%							
California #1	11	172	183	208	87.98%		√		√			
Connecticut #19	1	52	53	75	70.67%		√					
Florida #7	1	53	54	71	76.06%		√					
Idaho #28	1	35	36	45	80.00%		√		√			
Illinois #21	19	235	254	283	89.75%		√	√	√			
Indiana #11	8	186	194	220	88.18%		√	√	√			
Kansas #5	1	50	51	83	61.45%							
Kentucky #48	8	65	73	73	100.00%		√	√	√	√	√	
Louisiana #12			0	18	0.00%							
Maryland #39	1	29	30	40	75.00%							
Massachusetts #35		24	24	32	75.00%		√	√	√			
Michigan #2	9	78	87	113	76.99%		√		√			
Missouri #26	6	127	133	155	85.81%		√	√	√			
Montana #29	3	55	58	65	89.23%		√	√	√			
Nebraska #9	4	115	119	136	87.50%		√	√	√			
Nevada #18		5	5	33	15.15%							
New Hampshire #34		40	40	57	70.18%							
New Jersey #4	2	100	102	147	69.39%		√					
New York #13	9	183	192	213	90.14%		√		√	√		
Ohio #23	8	116	124	165	75.15%		√					
Oregon #42	1	30	31	38	81.58%		√	√	√			
Pennsylvania #20	3	82	85	120	70.83%		√	√				
Rhode Island #15			0	19	0.00%							
South Dakota #3	5	47	52	50	104.00%		√	√	√	√	√	√
Texas #32	7	133	140	151	92.72%		√	√		√		
Virginia #37		18	18	21	85.71%							
Washington #41	7	106	113	150	75.33%		√					
Total (30)	131	2337	2468	3030	81.45%							