

## Partnership

Partnership												
1/31/2023	New	Renewals	Total	Goal 2023	% of Goal	New	Made Goal Dates					
						Salon	25%	50%	75%	90%	100%	101%
Alabama #8		44	44	51	86.27%		√	√	√			
Arizona #31	5	67	72	131	54.96%		√	√				
Arkansas #47	3	10	13	38	34.21%							
California #1	7	135	142	191	74.35%		√	√				
Connecticut #19	1	35	36	54	66.67%			√				
Florida #7	2	51	53	60	88.33%		√	√	√			
Idaho #28	4	34	38	36	105.56%		√	√	√	√	√	√
Illinois #21	7	199	206	257	80.16%		√	√	√			
Indiana #11	3	147	150	195	76.92%		√	√	√			
Kansas #5		48	48	76	63.16%		√	√				
Kentucky #48		47	47	77	61.04%		√	√				
Maryland #39		14	14	36	38.89%							
Massachusetts #35		19	19	25	76.00%		√	√	√			
Michigan #2	4	45	49	89	55.06%							
Missouri #26	1	92	93	136	68.38%		√	√				
Montana #29		42	42	59	71.19%			√				
Nebraska #9	5	99	104	119	87.39%		√	√	√			
Nevada #18			0	13	0.00%							
New Jersey #4	2	84	86	118	72.88%		√	√				
New York #13	2	103	105	192	54.69%			√				
Ohio #23		67	67	128	52.34%		√	√				
Oregon #42	2	25	27	31	87.10%		√	√	√			
Pennsylvania #20	3	71	74	85	87.06%		√	√	√			
South Dakota #3	1	53	54	52	103.85%		√	√	√	√	√	√
Texas #32	9	91	100	153	65.36%		√	√				
Virginia #37			0	18	0.00%							
Washington #41	5	78	83	116	71.55%		√	√				
<b>Total (27)</b>	<b>66</b>	<b>1700</b>	<b>1766</b>	<b>2536</b>	<b>69.64%</b>							