Partnership

11/30/2024	New	Renewals	Total	Goal 2025	% of Goal	New	Made Goal Dates					
						Salon	25%	50%	75%	90%	100%	101%
Alabama #8	1	31	32	42	76.19%		√		√			
Arizona #31	2	22	24	40	60.00%		√					
Arkansas #47		22	22	42	52.38%		√	√				
California #1		91	91	151	60.26%		√					
Connecticut #19		9	9	42	21.43%							
Florida #7	1	29	30	55	54.55%		√	√				
Idaho #28	1	23	24	33	72.73%		√	√				
Illinois #21	5	173	178	221	80.54%		√	√	√			
Indiana #11	4	117	121	181	66.85%		√	√				
Kansas #5	1	46	47	64	73.44%							
Kentucky #48			0	79	0.00%							
Maryland #39			0	33	0.00%							
Massachusetts #35	1	12	13	17	76.47%		√		√			
Michigan #2	1	19	20	74	27.03%							
Missouri #26	1	59	60	109	55.05%		√					
Montana #29		17	17	48	35.42%		√					
Nebraska #9	7	89	96	121	79.34%		√	√	√			
New Jersey #4	1	37	38	67	56.72%		√	√				
New York #13		31	31	167	18.56%							
Ohio #23		66	66	96	68.75%		√	√				
Oregon #42		19	19	27	70.37%		√	√				
Pennsylvania #20	1	60	61	76	80.26%		√	√	√			
South Dakota #3	1	48	49	53	92.45%		√	√	√	√		
Texas #32	13	73	86	147	58.50%		√	√				
Washington #41		25	25	80	31.25%							
Total (25)	41	1118	1159	2065	**56.13%**							