

Partnership

Partnership												
12/31/2022	New	Renewals	Total	Goal 2023	% of Goal	New	Made Goal Dates					
						Salon	25%	50%	75%	90%	100%	101%
Alabama #8		44	44	51	86.27%		√	√	√			
Arizona #31	3	65	68	131	51.91%		√	√				
Arkansas #47	3	10	13	38	34.21%							
California #1	7	127	134	191	70.16%		√	√				
Connecticut #19	1	31	32	54	59.26%			√				
Florida #7	1	36	37	60	61.67%		√	√				
Idaho #28	3	34	37	36	102.78%		√	√	√			
Illinois #21	7	199	206	257	80.16%		√	√	√			
Indiana #11	2	120	122	195	62.56%		√	√				
Kansas #5		48	48	76	63.16%		√	√				
Kentucky #48		47	47	77	61.04%		√	√				
Maryland #39		14	14	36	38.89%							
Massachusetts #35		15	15	25	60.00%		√	√				
Michigan #2	3	39	42	89	47.19%							
Missouri #26	1	89	90	136	66.18%		√	√				
Montana #29		38	38	59	64.41%			√				
Nebraska #9	5	95	100	119	84.03%		√	√	√			
Nevada #18			0	13	0.00%							
New Jersey #4	2	75	77	118	65.25%		√	√				
New York #13	2	103	105	192	54.69%			√				
Ohio #23		67	67	128	52.34%		√	√				
Oregon #42	2	25	27	31	87.10%		√	√	√			
Pennsylvania #20	4	68	72	85	84.71%		√	√	√			
South Dakota #3	1	53	54	52	103.85%		√	√	√	√	√	√
Texas #32	8	86	94	153	61.44%		√	√				
Virginia #37			0	18	0.00%							
Washington #41		75	75	116	64.66%		√	√				
Total (27)	55	1603	1658	2536	65.38%							