

Partnership

7/31/2025	New	Renewals	Total	Goal 2025	% of Goal	New	Made Goal Dates					
						Salon	25%	50%	75%	90%	100%	101%
Alabama #8	1	38	39	42	92.86%		√	√	√	√		
Arizona #31	8	34	42	40	105.00%		√	√	√		√	√
Arkansas #47		29	29	42	69.05%		√	√				
California #1	10	129	139	151	92.05%		√	√	√	√		
Connecticut #19		36	36	42	85.71%			√				
Florida #7	1	44	45	55	81.82%		√	√	√			
Idaho #28	3	31	34	33	103.03%		√	√	√	√	√	√
Illinois #21	7	210	217	221	98.19%		√	√	√	√		
Indiana #11	5	139	144	181	79.56%		√	√	√			
Kansas #5	1	58	59	64	92.19%			√	√			
Kentucky #48	3	54	57	79	72.15%							
Maryland #39		17	17	33	51.52%							
Massachusetts #35	1	14	15	17	88.24%		√	√	√			
Michigan #2	2	57	59	74	79.73%							
Missouri #26	3	94	97	109	88.99%		√	√	√			
Montana #29		30	30	48	62.50%		√	√				
Nebraska #9	10	112	122	121	100.83%		√	√	√	√	√	
New Jersey #4	3	60	63	67	94.03%		√	√	√			
New York #13	2	154	156	167	93.41%			√	√			
Ohio #23	5	86	91	96	94.79%		√	√	√			
Oregon #42		22	22	27	81.48%		√	√	√			
Pennsylvania #20	1	69	70	76	92.11%		√	√	√	√		
South Dakota #3	4	49	53	53	100.00%		√	√	√	√	√	
Texas #32	21	107	128	147	87.07%		√	√				
Washington #41	8	81	89	80	111.25%			√	√	√	√	√
Total (25)	99	1754	1853	2065	89.73%							