

Partnership

Partnership												
10/31/2022	New	Renewals	Total	Goal 2023	% of Goal	New	Made Goal Dates					
							Salon	25%	50%	75%	90%	100%
Alabama #8		37	37	51	72.55%		√	√	√			
Arizona #31	1	33	34	131	25.95%		√					
Arkansas #47			0	38	0.00%							
California #1	3	69	72	191	37.70%		√					
Connecticut #19			0	54	0.00%							
Florida #7		30	30	60	50.00%		√	√				
Idaho #28	3	25	28	36	77.78%		√	√	√			
Illinois #21	2	128	130	257	50.58%		√	√				
Indiana #11	1	88	89	195	45.64%		√					
Kansas #5		20	20	76	26.32%		√					
Kentucky #48		45	45	77	58.44%		√	√				
Maryland #39			0	36	0.00%							
Massachusetts #35		8	8	25	32.00%		√					
Michigan #2			0	89	0.00%							
Missouri #26	1	77	78	136	57.35%		√	√				
Montana #29		12	12	59	20.34%							
Nebraska #9	3	77	80	119	67.23%		√	√				
Nevada #18			0	13	0.00%							
New Jersey #4	2	55	57	118	48.31%		√					
New York #13			0	192	0.00%							
Ohio #23		52	52	128	40.63%		√					
Oregon #42	1	19	20	31	64.52%		√	√				
Pennsylvania #20	1	31	32	85	37.65%		√					
South Dakota #3	1	52	53	52	101.92%		√	√	√	√	√	√
Texas #32	7	74	81	153	52.94%		√	√				
Virginia #37			0	18	0.00%							
Washington #41		41	41	116	35.34%		√					
Total (30)	26	973	999	2536	39.39%							